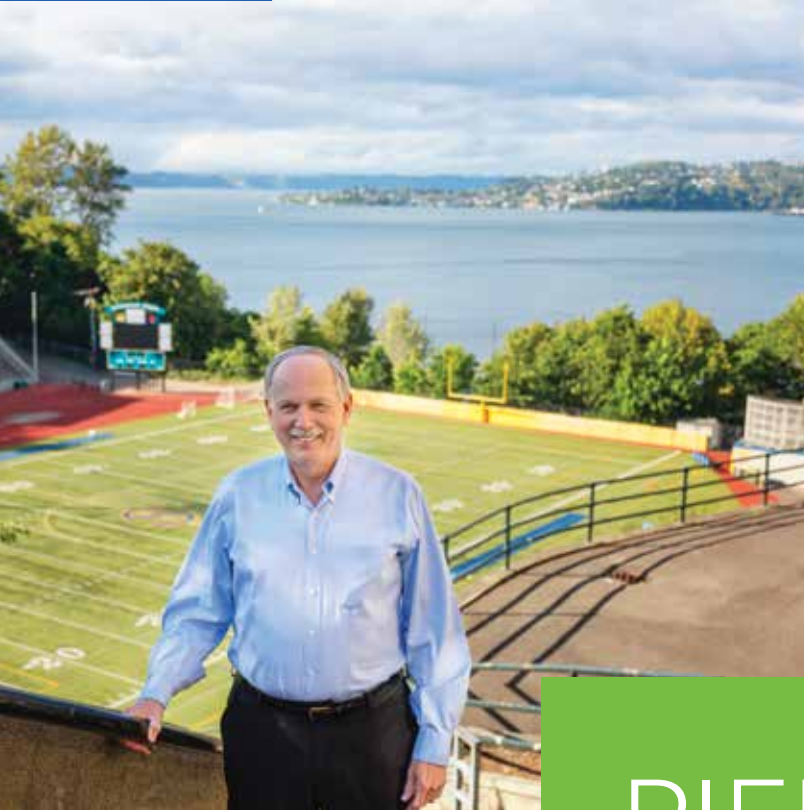




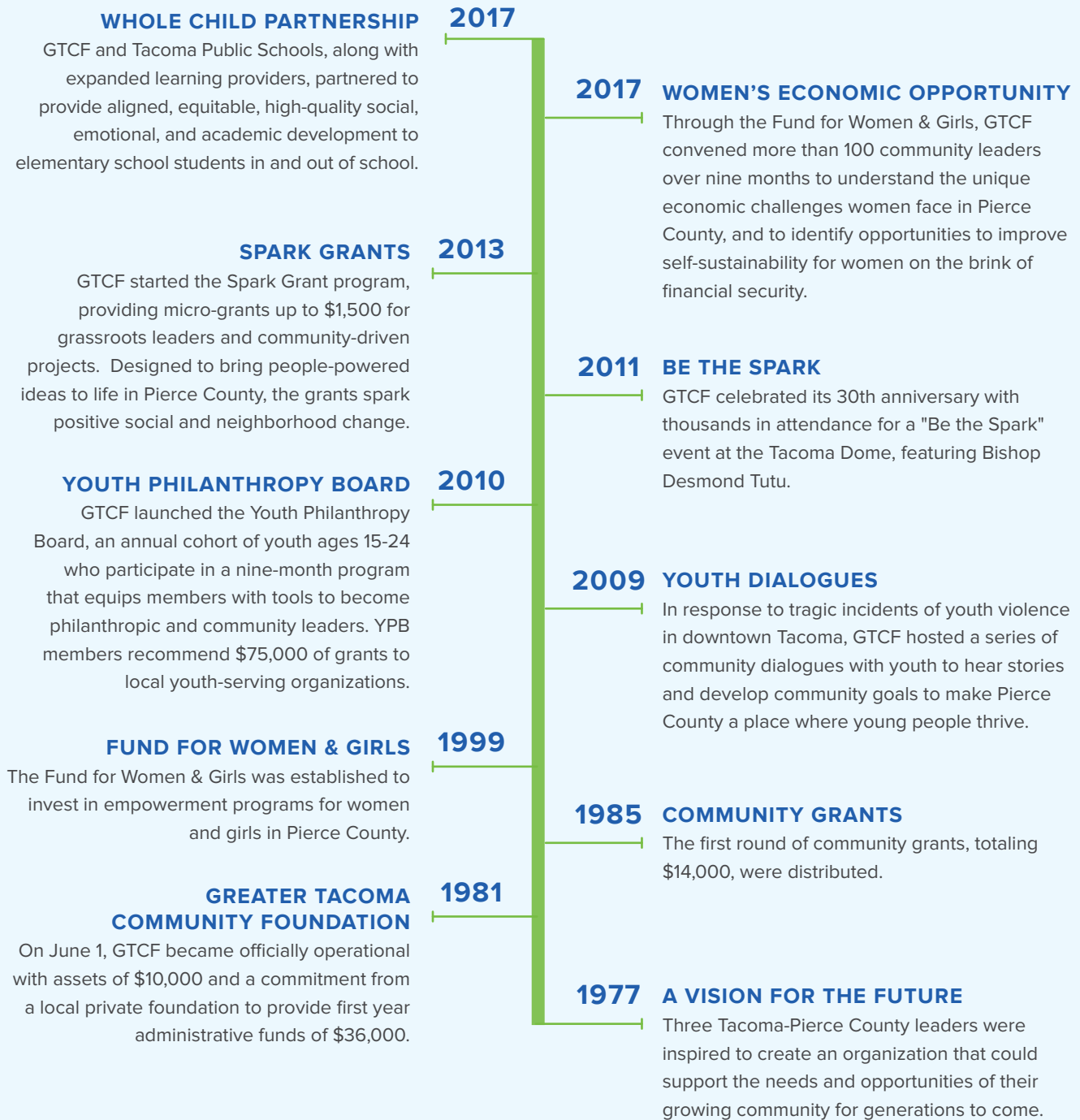
GREATER
TACOMA
COMMUNITY
FOUNDATION



PIERCE COUNTY PARTNERS



COMMUNITY MILESTONES



CEO & BOARD CHAIR LETTER



Strong relationships lead to a stronger community.

At Greater Tacoma Community Foundation, we've seen how much more we can accomplish when we work together. Since 1981, community members have shared their commitment to a thriving Pierce County by partnering with GTCF to bring their vision to life and build a legacy for future generations. From donors and nonprofit organizations to community leaders and innovative individuals, GTCF has provided resources that empower people to make a difference.

In this book, we share stories and insights from a few of our partners, in their own words. They speak about the experiences and ideas that motivate them, sustain them, and that can help others contribute to this amazing community we call home.

We hope you will find inspiration to share your time, talent, and treasure. Your vision and voice are an essential part of our vibrant community. Please know that GTCF is here to support you through philanthropic services, knowledge-building, and networks.

Kathi Littman
President & CEO, GTCF

Dwight Williams
GTCF Board Chair



THE NIST FAMILY, SEATTLE-TACOMA BOX COMPANY

DONOR ADVISED FUNDHOLDERS

“There is always more that we can do.”

That’s the lesson Mike Nist learned from his father when he was a kid. The Nist family has been passing down wisdom and values for a long time, “Jacob Nist was my great, great grandfather. He started the company in 1889. And his son, Michael, and then Michael’s son Ferdinand, and now we are the sixth generation of our family.”

At the company’s 120th anniversary, Mike proposed the family think bigger about their philanthropy, “We have done baseball tournaments, we have done golf tournaments -- but I think we saw as a family it is time to grow that into something larger that will go on for many generations and help support different causes and needs whether it is in Pierce County, King County, or Snohomish.”

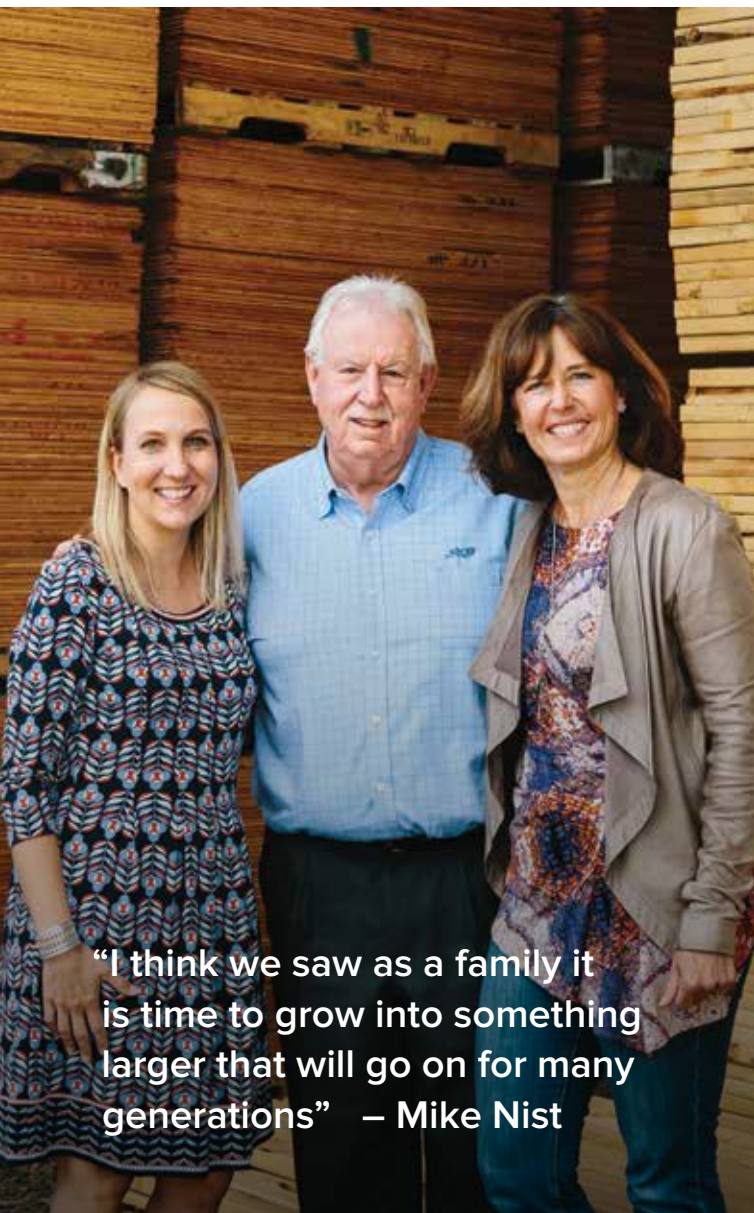
Mike’s cousin-in-law Sylvia remembers, “Everybody was kind of doing their own thing. And we didn’t have anything as a family, other than weddings and funerals, where we all get together. We decided, instead of going on a retreat as a family, why don’t we take whatever money that we would spend doing that, and let’s do something impactful.”

Sylvia and Jeannie, Mike’s daughter-in-law, researched how their family could take that next step. Jeannie found, “a different feeling in Pierce County. It felt like we could have an impact and be a part of that. It just was so welcoming. And this is one of the reasons why we landed here at Greater Tacoma Community Foundation.”



To guide their philanthropy, the Nist family developed a mission statement, “the mission of the Nist Family Fund is to support and sustain vibrant and healthy communities in the greater Puget Sound region. To accomplish its purpose, the fund invests in strong, community-based organizations that provide resources and services to families in our community that enhance their quality of life.”

Jeannie is involved with the Northeast Tacoma Healthy Kids' Coalition, which the Nist family supported last year, “Volunteers provide weekend meals to students at Northeast Tacoma, Browns Point, Crescent Heights Elementary Schools, and Meeker Middle School. We are packing food, putting it in kids backpacks, and sending it home for the weekend. We raised funds for the coalition and then provided gifts to 90 children in the Northeast Tacoma community. My kids got to be really involved in shopping for gifts. And then organizing and wrapping. That was really hands on for them. It was a great experience.”



“I think we saw as a family it is time to grow into something larger that will go on for many generations” – Mike Nist



LYLE QUASIM

GTCTF BOARD ALUMNUS

Lyle Quasim arrived in Pierce County fifty years ago. In that time, he has led nonprofits, health services, social service policy, and government in Tacoma, Pierce County, and for the state. He served on GTCTF's Board of Directors in the early 90's.

"Tacoma had gone through a bit of a renaissance from the smelter kind of blue collar, gritty city and become an All-American City in the '80s. Then it looked like it kind of fell off a cliff."

Achieving solutions came down to, "Having a better balance between government, business, and the city. Having a better handle on the social contract between all of us dealing with issues."

For Lyle, the most critical action the GTCTF Board took was, "we showed up. They say showing up is the majority of the battle. Everybody has got a role to play, and you have got to suit up, you got to show up, you have got to fulfill those roles."

"I have had the opportunity for the last 35 years to chair the Tacoma Pierce County Black Collective. I have everything from clergy to environmentalists that show up. And at some point, everybody has got to get under the same tent." The Collective meets at the Tacoma Association of Colored Women's Clubs building in Hilltop.

At an age when many are retiring, Lyle continues to show up as a leader, "I don't think you say, well, good luck suckers, and I hope you make it because I'm gone. I just don't know how to go."



"It is difficult for me to underestimate the power of something that is just as common as kindness."

– Lyle Quasim



Lyle remembers a schedule mix-up from his days as the first director of the Safe Streets Campaign that showed him what it takes to build successful partnerships. He was double booked, “I had the Lakewood Republican Women coming to see me about crime and violence over in Lakewood, and I also had the Nation of Islam coming in, concerned about crime in the Hilltop. I saw brother Mohammad come in and then I saw this white woman come in with capri pants, like she was going golfing.

“I was trying to wrap up what I was doing, but by the time I came out, they were pouring coffee for one another. What they had in common is that they both wanted to be safe. The nexus where they had shared interest was safety. And they did not accentuate the differences that they have.

“It is difficult for me to underestimate the power of something that is just as common as kindness.”



SUE POTTER, NOURISH PIERCE COUNTY

AGENCY FUNDHOLDER



Nourish Pierce County feeds 74,000 people in Pierce County through innovative services which Executive Director Sue Potter credits to partnerships, “This place wouldn't function without partnerships. First and foremost are volunteers. That is a huge partnership.”

One volunteer, former Nourish board member Mike Mowatt, transformed how they get food to local areas where it is difficult to buy affordable or good-quality fresh food, “Mike has been a truck driver, owned restaurants, owned a monument business – a very smart, hardworking guy. He developed our very first mobile food bank. It goes from Bethel School

District in Roy, through Tacoma and Lakewood, Tillicum, Woodbrook, and all the way out to Key Peninsula. And it wouldn't have happened without Mike.”

Nourish has a vision to create pathways to move people from scarcity into security. Part of ensuring long-term organizational sustainability for that vision included placing its endowment funds with GTCF.

Responding to a basic need, Sue sees Nourish giving people more than just food, it's “nourishing that hope and the community of support and nourishing your heart as a volunteer. Knowing you are helping your neighbor is quite a lovely feeling. And kind of nourishing your faith in humanity.”



“Knowing you are helping your neighbor is quite a lovely feeling. And kind of nourishing your faith in humanity.”

– Sue Potter

By partnering with the Washington State University Food Sense extension program, Nourish’s grocery-style food banks also feature food tasting, nutrition education, SNAP education, and recipes and cooking demos for unfamiliar ingredients.

Sue remembers one particular food donation Nourish received, “pigs ears. And to me, a pig’s ear has always been like a dog treat. But in the south, they are a barbecue delicacy. Also in Mexico and Central and South America, they are pretty popular.

“We had a lot of them, and we didn’t know what to do with them, and people weren’t taking them. So, I called our friends over at WSU Food Sense. And they had a wonderful gal there who found these great recipes.

“People tasted them, and they went out the door. And now there are people who have asked me, are we going to get more of those in? They are great. We converted a few people to the beauty of pig’s ear sandwiches.

“We have done that with lentils and spaghetti squash, and other sort of interesting produce that maybe folks don’t know how to prepare, or what it tastes like, or they are intimidated by.”



A portrait of Gloria Nahalea, a woman with long brown hair, smiling and wearing a blue floral dress with a white flower in her hair. The background is a soft-focus outdoor scene.

GLORIA NAHALEA, HEALTHY HULA

SPARK GRANT RECIPIENT

Gloria Nahalea's hula classes welcome all cultures and generations, "We have Samoan, Hawaiian, Mexican, Filipino, Chinese, Japanese, New Zealanders. And they are involving not only their elders - like the kapuna grandmothers. Oftentimes you will see babies sitting in a row while the moms or the grandparents are dancing and if whoever cries, somebody is always checking in on them. We are starting it from our own Halau (Hawaiian dance school) to bring them in from their elders all the way down."

As a kumu (teacher), Gloria has taught music and dance from Hawaiian, Tahitian, and New Zealand cultures to thousands of performers. A dancer herself, she performs hula around the region. In 1999, she received the Washington State Governor's Heritage Award.

Sharing the traditional approaches to diet, exercise, and stress management she learned from her elders, Gloria's Healthy Hula program inspires participants to adopt healthy lifestyles by connecting with their cultural roots. She believes traditional lifestyles can offer a, "little bit more of a loving environment for people to grow. I'm considered a culture bearer. And as a culture bearer, part of my responsibility is to bridge the future with the past."

"I'm considered a culture bearer. And as a culture bearer, part of my responsibility is to bridge the future with the past."

– Gloria Nahalea

Gloria was a young woman when her elders shared their traditional stories and practices, “I actually was at the age where I didn't think a lot of our adults and elders. I just thought that they really didn't know. And what I walked away from that with was wisdom. I turned back and thought, ‘what a clever way of living’. And sustaining life in a very rough time.

“So I look to my kids and the teenagers and the kids that are going on to college -- I am wanting to make sure that this continues on. If you take a look at how many years my mentors have had -- I have had 10 mentors -- and they have been living for 70 or 80 years -- that's 800 years of knowledge.

“I don't have children, so I can't pass this on to my kids. So, I can find others who have children and have the interest and work with them. For me, sustainability is that. We have to continue to be able to have our culture alive.”



BILL & DELLA ROBERTSON

DONOR ADVISED FUNDHOLDERS

Bill and Della Robertson moved to Pierce County in 2014 when Bill joined MultiCare as President and CEO. Having held a donor advised fund when they lived in Washington DC, Bill says they connected with GTCF for several reasons including, “I know people who actually helped found it, so it was just a natural thing for us to do, growing out of our experience elsewhere, and knowing we wanted to be actively engaged here.”

Through personal and professional community engagement, Bill has seen what makes Pierce County special, “People are present here. They like to volunteer. They like to give back. They own the problems of the community and seek to solve them.

“The existence of UWT is a community engaged activity. The revitalization of the Foss Waterway is a community engaged activity. The psychiatric hospital -- Franciscans and MultiCare coming together. There were 70 to 80 community leaders who came together from all walks of life to say, yes, mental health care is something that is essential for the health of our community. And not every community does that. And that's what I think about when I think about Pierce County -- it is a community that comes together to do things in the interest of community.”



“When I think about Pierce County, it is a community that comes together to do things in the interest of community.”

– Bill Robertson



“My whole life I've grown up in communities where people made a difference by being personally engaged. Whether it was time, talent, or treasure. It takes all three.

“And I have this partnership with my wife. We are in our 37th year together, so I have learned a lot from her in terms of partnership. She and I are in this together in our communities. She does a lot of volunteer work. She is very engaged in making a difference in her way. She is a very talented lady. And in our relationship, it is a partnership.

“The idea that there is a legacy that says the world was a better place because my wife and I were part of the community, and that we got to live in that community, it is a win-win. The community hopefully is winning, and we are winning because we are part of a better community over time. And when all of us are doing that, it is amazing how quickly things move. If you look at the history of Tacoma, there have been people who have done that in extraordinary ways in our history that have made a difference.”

CARLA SANTORNO,

SUPERINTENDENT - TACOMA PUBLIC SCHOOLS

WHOLE CHILD PARTNER GTCTF BOARD OF DIRECTORS



“Every school district has some partnerships. We have 502 formal partners. And to all be rowing your boat in the same direction, that's what is unusual,” Tacoma Public Schools Superintendent Carla Santorno knows why the district has drawn so much national attention. Recent successes, like the 86.1 percent graduation rate in 2017, have been achieved through professional collaboration with community partners, “So not just coming together and talking, but talking about specific collaborative goals that we set together.”

The Tacoma Whole Child Initiative was launched in partnership with University of Washington-Tacoma in 2012 to make sure students are understood and have their needs met academically, socially, and emotionally.

“If you blend academics with the concepts of the Whole Child Initiative, the self-management, the empathy, the care for others, and problem solving,

then you are building a whole child.” But, Carla points out that school instruction still only covers part of a student’s day, “It can’t be just school. It has got to be a real community effort.”

As part of the Whole Child Initiative, in 2017 Tacoma Public Schools partnered with GTCTF to develop aligned, equitable, high-quality, social, emotional, and academic development for elementary school students in and out of school. Staff who interact with students—on the school bus, in hallways, in classrooms and expanded learning opportunities—will model and support the same social and emotional practices.

Success for students starts with adults working together. For Carla, managing community partners, “is about a well-crafted dance —you know when to curtsy and when to do-si-do. And our objective is, again, to provide well-rounded support to our students.”



“A first grader came up to me and said, ‘So you are the superintendent?’ I said, ‘Yes’. And he said, ‘What are your goals for this week?’”
— Carla Santorno

Superintendent Carla Santorno sees the difference the Tacoma Whole Child Initiative has made, “I have certainly had a lot more kids come up to me and ask proactive questions that I never would have had before. A first grader came up to me and said, ‘So you are the superintendent?’ I said, ‘Yes’. And he said, ‘What are your goals for this week?’

“Those precocious questions from our little ones and our solid data show that lives are positively changing. The results are profound—higher student test scores, decreases in discipline. And I love it when our students hold us to a higher standard.”



ELAINE STAFFORD & SHELBY CLAYSON

GTCF LEGACY SOCIETY MEMBERS

Shelby Clayson and Elaine Stafford have been building a stronger Pierce County, literally and figuratively, for decades.

Shelby volunteered with Habitat for Humanity, starting out by “pounding nails with a family that was going to get a house. And I knew that people lived in bad situations, but it wasn’t until I went into those homes to interview these families that it really hit me the kinds of bad situations people are living in with children.” When she saw those families have a decent place to live, “it really hit me that what you can give really does help people.”

Elaine and Shelby share a deep value for giving back to the community. It’s something Elaine has been doing since she was a child, “taking a dime tied up in a hanky to church for my offering”. In addition to supporting arts organizations, GTCF’s Fund for Women and Girls, and Type I diabetes research, among many other causes, they’ve been active at Christ Episcopal Church for twenty years, connecting with local people and issues.

For Elaine, supporting community starts with listening to people’s stories, “even if it is fragments of a story, you start to build a larger story. It is the people connection that keeps me motivated to be a compassionate person. I have many people tell me their stories and I try to live from what I hear. That’s how we decided some of our legacy planning.”



“It really hit me that what you can give really does help people.”
– Shelby Clayson





Through their legacy planning, Elaine and Shelby will continue to support the causes and organizations that have mattered to them for a long time.

Elaine has called Tacoma home since 1982. Shelby has lived in the area since 1973, both in Puyallup and Tacoma, and worked at the University of Puget Sound for 25 years.

Long-term sustainability is one of the reasons Shelby feels “good about having Greater Tacoma Community Foundation managing the monies that I hope to leave. It is well invested and then carefully managed so that it will be sustainable over a long period of time.”

Elaine is motivated by her connections and relationships to ensure that this community continues to be a place where, when today’s kids are grown up and they have kids, “this will still be a wonderful place, and there will still be fresh air and green trees and bike paths. And women will be paid the same as men.”



“I have many people tell me their stories and I try to live from what I hear. That's how we decided some of our legacy planning.”

– Elaine Stafford

A photograph of Bob Pittman, a man with grey hair wearing a light blue button-down shirt and dark trousers, standing on a balcony with a metal railing. He is smiling and looking towards the camera. Behind him is a large green football field with white yard lines and numbers. In the background, there is a body of water (likely Puget Sound) and a city skyline across the water under a cloudy sky.

BOB PITTMAN

PROFESSIONAL ADVISOR
GTCF BOARD OF DIRECTORS

As an estate attorney, Bob Pittman asks clients to share what matters most to them, “What is it that makes you excited? What is it you would like to preserve or change? I really try to help them with their story.

“I remember a nice fellow who was here years ago. His parents had died, and when he was clearing out their attic he came across this old radio. It had been a central part of the family. He was so happy he restored it, he wanted to leave it to his daughter. I said, well, have you talked to your daughter about this story? He said, well, no, she is kind of busy and

she is off working. I said, you have to talk, you have to write that down and tape it to the back of the radio if nothing else. It will all be lost when you die if you don't get that down. Sometime later, he started new conversations with his daughter that hadn't existed before.

“When people share their story, I ask, how can we make that happen? And usually it makes sense that they should at least consider doing something with Greater Tacoma Community Foundation, because there is nothing else like it in Tacoma. That kind of work is really fulfilling. I love to see that happen.”



Bob Pittman first got involved with GTCF in the 1980's. Although he and his wife, Diane, were many years past high school by then, they cherished their Stadium High School days, when they first met and fell in love. They especially cared for their principal, Al Hayes, who served from 1962 to 1978, "Some people are born to be something, and he was born to be a high school principal. And he had suffered a terrible heart attack and had to retire early. And it was just really sad. It kept kind of gnawing at us." Then, Bob found out he could establish a scholarship fund honoring Al Hayes through GTCF.

Bob and his wife took Al to the first scholarship dinner in his name, "It was recent enough where they all remembered him. He was alive for maybe four of those, and then he died. It has been 30-some years now, and the scholarship will go on forever -- as long as the bricks stay in place at Stadium High School. Then it will go somewhere else after that."

As Bob learned more through his work in estate planning, he "became a fan of GTCF. Which is where I remain."



"When people share their story, I ask, how can we make that happen?"

– Bob Pittman



MICHELE JOHNSON, CHANCELLOR - PIERCE COLLEGE

AGENCY FUNDHOLDER

At Pierce College, the mission is such a central part of every decision, every day, staff can recite it without hesitation. Chancellor Michele Johnson admits, "Achieving the mission is more than reciting it, but if you can't recite it, and you don't know what the values of it are, then you are not going to do it."

The mission is, "Pierce College creates quality educational opportunities for a diverse community of learners to thrive in an evolving world." Recently, serving that diverse community has led the college to improve access for non-traditional students, "We can't just open the door and say they have access, now they are successful. We need to say, what are the barriers in their way and how can we remove them?"

Transportation is one of the biggest barriers for Pierce County students. Beyond Graham, there are three miles of public transportation in the entire second district. Michele says, "Their students couldn't get to us if they wanted to. We are now offering courses at Graham Kapowsin High School. We have about a hundred students there, half are Running Start students, and half are adults from the community." Improving access for underserved students takes resources and ingenuity, but Michele points to Pierce College's mission, "it needs to happen because we need to serve those students. So, we are figuring out ways."





Michele started as a part-time adjunct faculty member for Pierce College at Joint Base Lewis McCord teaching criminal justice in 1977, “and there wasn’t another woman doing any of that. I was 24.

“I will always at heart be a coach. When I was starting out, I had a student, a young woman, who played on the sports team. I went out to watch them and they were terrible. And I had played ball – basketball and fast pitch.

“So I went to the associate dean. I said, maybe I could coach. And I did it for five years.

“And we had the first major conference championship team. We were inducted in the hall of fame – fast pitch.

“People know I’m a little competitive. I pretend that I’m not, but I am. But I wouldn’t be in this job today if I hadn’t been an athlete.

“Especially as a woman. Especially growing up when I did. It taught me how to work hard, how to be part of a team, how to lead, and how to follow. And that’s what we do every day.”



“We can’t just open the door and say they have access, now they are successful. We need to say, what are the barriers in their way?”
– Michele Johnson

PHILANTHROPY NORTHWEST, KIRAN AHUJA

CENSUS 2020 PARTNER

Every
10 years, the U.S.

Census Bureau counts the

population. The concept is simple but conducting

a full and accurate census is challenging. Kiran Ahuja, CEO of Philanthropy Northwest, knows this first-hand. In 2010, Kiran was executive director of the White House Initiative on Asian Americans and Pacific Islanders, “I was involved in the 2010 Census under former Washington Governor Gary Locke, who was then the U.S. Secretary of Commerce.”

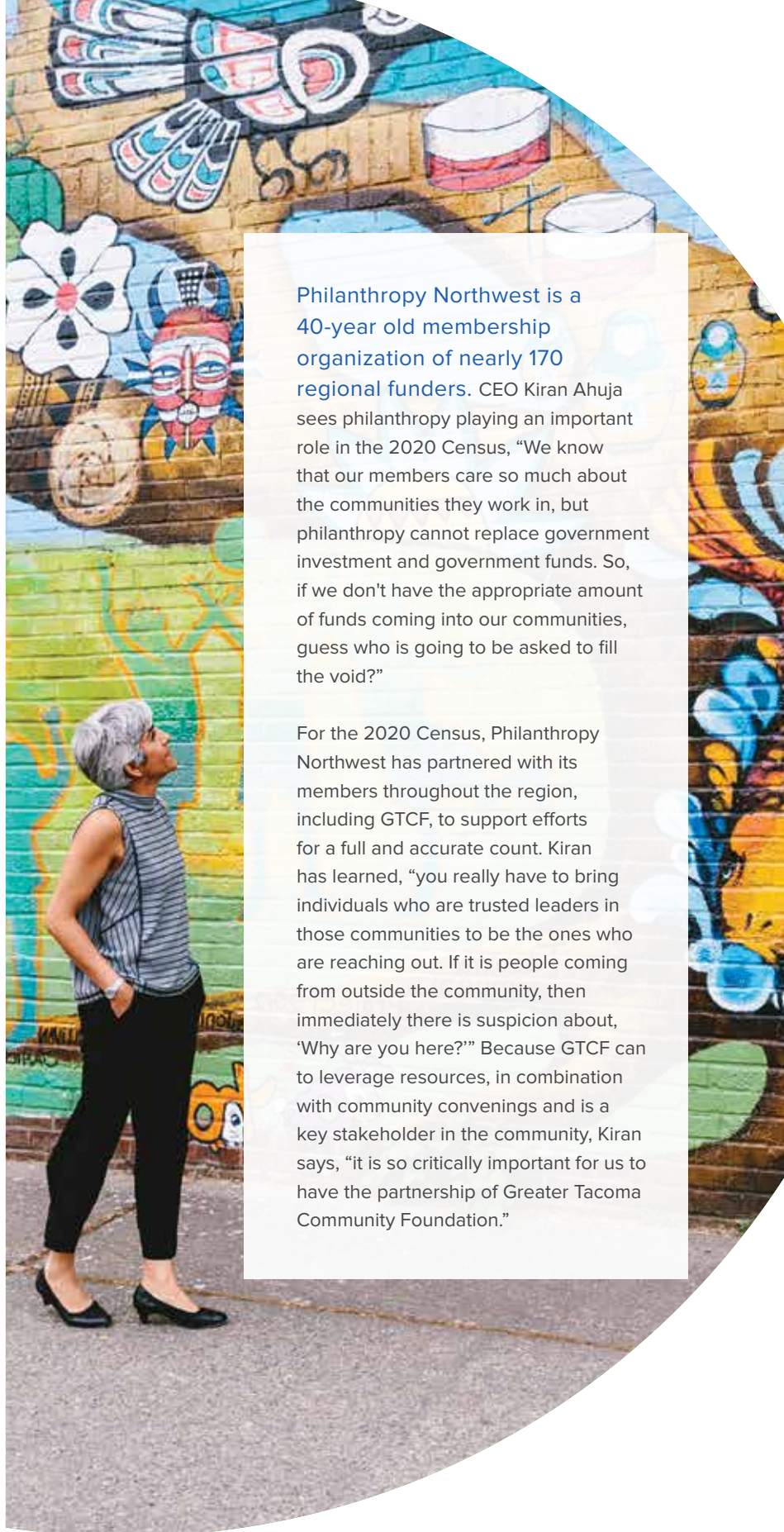
Even though census participation is required by law, many people go uncoun-
ted. Census data is confidential, but for some, trust is an issue. That was part of Kiran’s
role in 2010, “as you can imagine, communities that may be under the radar, that
may have some level of suspicion of government, are particularly reticent about
opening the door to someone who is asking you to fill out a census form.

The work I did focused in large part on immigrants and refugees.”

In Pierce County, areas like East Tacoma, neighborhoods near JBLM,
and rural regions are undercounted. Each uncoun-
ted household costs
thousands of dollars in lost federal funding. Programs like
transportation improvements, Medicaid, nutritional assistance,
child care subsidies, housing subsidies, and more, are
based on census numbers.



“It is so critically important for us to have the partnership of Greater Tacoma Community Foundation.”
– Kiran Ahuja



Philanthropy Northwest is a 40-year old membership organization of nearly 170 regional funders. CEO Kiran Ahuja sees philanthropy playing an important role in the 2020 Census, “We know that our members care so much about the communities they work in, but philanthropy cannot replace government investment and government funds. So, if we don't have the appropriate amount of funds coming into our communities, guess who is going to be asked to fill the void?”

For the 2020 Census, Philanthropy Northwest has partnered with its members throughout the region, including GTCF, to support efforts for a full and accurate count. Kiran has learned, “you really have to bring individuals who are trusted leaders in those communities to be the ones who are reaching out. If it is people coming from outside the community, then immediately there is suspicion about, ‘Why are you here?’” Because GTCF can to leverage resources, in combination with community convenings and is a key stakeholder in the community, Kiran says, “it is so critically important for us to have the partnership of Greater Tacoma Community Foundation.”

A full-page photograph of Jordan Rash, a man with short brown hair, smiling. He is wearing a blue and white checkered button-down shirt and dark blue jeans with a brown belt. He is holding a black folder and a map in his left hand, with his right hand in his pocket. The background is a lush green field with trees in the distance.

JORDAN RASH, FORTERRA

IMPACT INVESTING PARTNER

As a land conservancy organization, it makes sense that Forterra preserves wilderness areas. Jordan Rash, Senior Conservation Director for Forterra, says Forterra is unique in the country because it also preserves land in urban areas, but perhaps not for the reasons you might think. “If we spend all our time in the exurban areas – the working lands, the forests, the high Cascades up to Mt. Rainier – and don’t invest in our communities, there continues to be people moving out of cities to find affordability. If you can’t afford to live in your apartment or home in Tacoma, you might move to Fife or Puyallup. And as housing stock goes up there, then more folks get pushed to Orting or Buckley. And the folks that were living in Orting, Buckley, or Graham? Now they are getting priced out, and are moving to the areas we are trying to conserve, and they are developing because they can’t find anywhere else affordable to live.”

Forterra and GTCF have partnered to preserve land in the Hilltop neighborhood for affordable housing development informed by community voice, “We don’t just parachute in, tell people what we are going to do, and say this is how it is going to be. We listen to what the community says before we say ‘here is how we can help you to fix it.’ And it has to be something of high quality where people want to live, that’s helping the community grow, and providing access to the services, to transit, to job opportunities.”

Sustainability
for Forterra means,
“Community, Economy, and
Environment. You have to have
all three. If you take one leg of the
three-legged stool out, you are not
going to have a sustainable region.

“We would like to see the working forest lands in Pierce County for the most part stay as working forest lands. Communities like Wilkeson, Carbonado, Buckley, Eatonville, South Prairie – they were built to support the timber industry. And it has really changed a lot over the last 40 years due to different economies. But if we don't conserve those as working forests, then they become more valuable as subdivisions. And we just simply don't want that.”



**“Community, Economy,
and Environment. You
have to have all three.”**
– Jordan Rash



A photograph of Bill and Melinda Gates standing in a hallway, smiling and looking at each other. Bill is on the left, wearing a dark suit and glasses. Melinda is on the right, wearing a dark blazer over a green top. In the background, there is a large, colorful mosaic wall and a sign that says "2 Conference Center".

BILL & MELINDA GATES FOUNDATION

BUILDING COMMUNITY PHILANTHROPY WITH GTCF

“Unless you are trustworthy and have trusting relationships, you can't move anything in the world. And while our money certainly gets people's attention, it is the relationships that matter,” David Bley, director of the Gates Foundation's Northwest Initiative, on why the largest funder in the world launched the Building Community Philanthropy cohort for Northwest funders, including GTCF. “When it comes to getting outcomes and impact for communities, we are further from being able to accomplish that than most people because we don't live in places like Tacoma.”

Marie Sauter of the Gates Foundation developed the Building Community Philanthropy program to convene community funders twice a year. Her approach centered around a peer consultation model where funders discussed their communities'

challenges and opportunities with each other, “And the first few times they did that, it was -- it even got emotional sometimes. People were afraid to be vulnerable in front of their peers.” Over the past six years, though, the culture of peer consult has become a valuable technique for regional funders to learn and grow with each other.

The biggest lesson local funders gained was the importance of listening to community. GTCF and other participants have amplified community voice and allow that input to guide the work they fund. In turn, the Gates Foundation seeks input from those local organizations to guide their funding decisions. According to David, the Gates Foundation “had as much to learn from our community foundation partners as they had to learn from us.”



“Unless you are trustworthy and have trusting relationships, you can't move anything in the world. And while our money certainly gets people's attention, it is the relationships that matter.”
— David Bley

The Gates Foundation's Marie Sauter saw a strong theme emerge for communities across the Northwest, one “centered on racial equity, equity in general, but specifically racial equity.

So, when our partners across the state, as well as our own team, look at the challenges and opportunities in our communities, the disproportionate impacts on communities of color stand out again, and again, and again. And the data shows it: quantitative, qualitative, narrative stories, and every which way you slice it. That is what we all are wanting to address more deeply.”

In Pierce County, Marie has seen GTCF be, “a real model from the start about being able to articulate their story, their journey, and development of their community engagement muscle.” The Gates Foundation looks to its partnership with GTCF to better understand local needs and issues. Ultimately, success for funders like the Gates Foundation or GTCF is owned by the community.

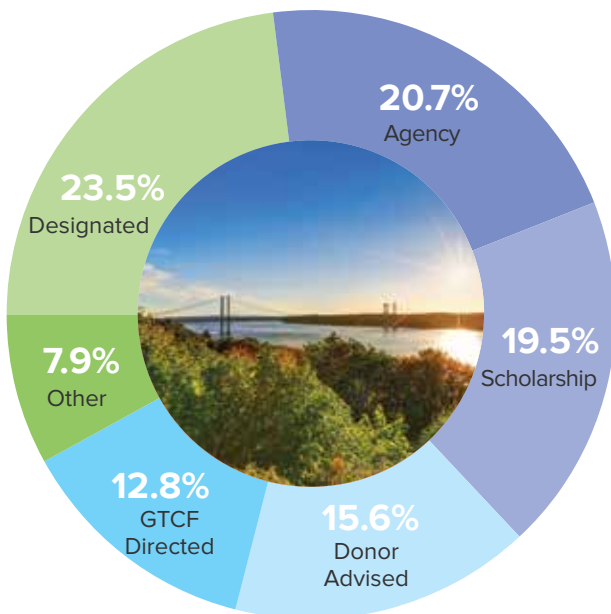


COMMUNITY RESOURCES

Total Charitable Assets
\$112 Million

Grants Since Inception
\$121 Million

NUMBER OF FUNDS &
PERCENT OF TOTAL ASSETS



In 2017...

CONTRIBUTIONS
TO GTCF

\$5 Million

FUNDING TO
COMMUNITY

**\$7.1
Million**

ORGANIZATIONS
FUNDED

372

PERCENT OF
GRANTS THAT WERE
DONOR DIRECTED

79%

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Scott Limoli (Secretary)	Lamont C. Loo	Brett R. Willis
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Contact Us

Office: 950 Pacific Avenue, Suite 1100, Tacoma, WA 98402

Email: info@gtcf.org

Phone: 253.383.5622

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